

**Ermanno Simonutti**  
**Vice President of Global Sales**



Ermanno Simonutti has held various roles of increasing responsibility in sales, engineering, product management and business unit management throughout a career with ESCO that spans two decades. Ermanno joined the senior leadership in 2017 as our Vice President of Products & Marketing to provide strategic oversight of ESCO brand's Products, Engineering and Marketing organizations. Prior to that, Ermanno held the position of Managing Director in Europe, where he led all functions in the region, including sales, distribution, operations and functional support. During this time, Ermanno expanded market share of our core products and successfully integrated key regional businesses from the Commonwealth of Independent States and the Middle East.